

**Investor Relation** 

February 2020



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Item Collaboration

# 2019 4Q Updates

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# Ragnarok M: Eternal Love (MMORPG)

#### Taiwan

- ✓ The new server was opened in October 2019
- ✓ Doram Tribe Update on December 24
  - New Tribe: Doram
- · New Area: Rachel, Lasagna

#### Korea

✓ Special Episode update on November 28

#### Southeast Asia

- ✓ Episode 6.0 Update on October 30
- ✓ The first anniversary event in November

#### Japan

- ✓ The third job update and new maps were opened on November 26
  - (Juno, Amatsu, Nogg Road)
- ✓ January's decorated Gacha item, Frozen tale sold

Maximize user's satisfaction with continued major/special update and package items in 122 regions



# Ragnarok Origin (MMORPG)

Ragnarok Origin Korea for 3Q 2020 Target!





#### Status



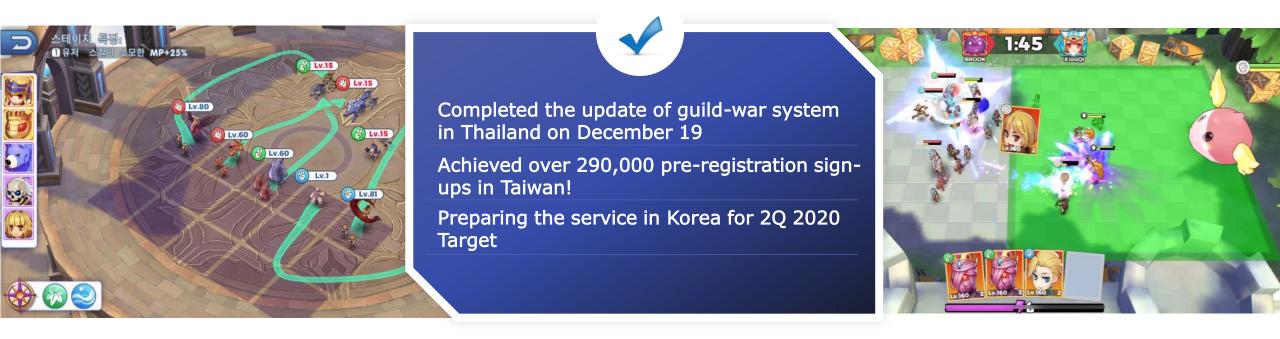
Plan to CBT for a new version in China in the first quarter  $\checkmark$  Main contents and system optimization





# Ragnarok Tactics (SRPG)

Launching in Southeast Asia on January 2, in Taiwan, Hong Kong, and Macau on February 25!



With the awareness and the power of Ragnarok IP in Southeast Asia, sequentially launching in Thailand, Southeast Asia, Taiwan, and Korea



# Ragnarok X: Next Generation (MMORPG)

Ragnarok X: Next Generation Taiwan, Hong Kong, and Macau
The First Launching regions!

Intro A new interpretation of Ragnarok MMORPG

FULL 3D colorful and modern design

Region Taiwan, Hong Kong, and Macau

**Date** The second half of 2020





On February 7, live on air in Bahamute' Youtube channel with Ragnarok X: Next Generation and other Ragnarok IP games (Live Stream URL: https://youtu.be/h8hqYfx5Cmw)



# Ragnarok Online (PC)

#### Taiwan

✓ January 2020 reached the highest monthly revenue since the direct distribution in June 2016 (New Year's holiday and the effect of a Rodex (an account mailbox) separation each server → Boost monthly sales)

#### North America

- ✓ January 15: Launching RO: Transcendence server
- ✓ February 3: Re-launching RO: Renewal server

#### Thailand

- The publishing business of Ragnarok Online is transferred to Gravity Game Tech
- Preparing the service for 2Q 2020 target

#### Vietnam

- Co-publishing between Gravity & VTC Technology and Digital Content Company
- ✓ Preparing the service for the second half of 2020 target



Increased global users acquisition by Ragnarok Online's a new server, direct publishing business and expanding into other regions



### Ragnarok Online IP X Garena Free Fire Item Collaboration



Garena's Free Fire item collaboration event will 99
generate a synergy effect between the two companies

Date

March 11, 2020

Content

In Free Fire mobile game, Six types of items based on Ragnarok IP will be available for sale



Increase the brand value and unconventional entertainment in global markets

Poring Hat in Free Fire

# 2020 Business Strategy

- 07 Continuing Growth with the Expansion of Ragnarok IP: Various Game Line-ups
- 08 Improve Sales by Expanding Publishing Business



# Continuing Growth with the Expansion of Ragnarok IP : Various Game Line-ups



Ragnarok Origin (MMORPG)



Ragnarok X: Next Generation (MMORPG)



Ragnarok Tactics (SRPG)



The Lost Memories: a Song of Valkyrie (Story RPG)



Ragnarok H5 (Ragnarok Frontier) (MMORPG)



Ragnarok: Spear of Odin (MORPG)



Ragnarok Crusade: Midgard Chronicles (MMORPG)



# Improve Sales by Expanding Publishing Business

#### **Gravity Communications** (Taiwan)

- ➤ After in charge of consignment operation service on Ragnarok M: Eternal Love, increase DAU and sales
- ➤ Ragnarok Tactics: Plan to be launched on February 25
- ➤ Ragnarok X: Next Generation: Plan to launched in the second half of 2020

#### **Gravity Game Tech** (Thailand)

- Ragnarok Tactics was launched in Thailand on November 8, 2019 and in Southeast Asia on January 2, 2020
- Directly distribute Ragnarok Online in Thailand

#### **Gravity Game Link** (Indonesia)

Ragnarok H5 (Ragnarok Frontier)
Plan to be launched in March 2020

#### **Gravity Game Arise** (Japan)

➤ Sacred Blade

Preparing the service for the first half of 2020 Target

**GRAVITY** 

# 2019 4Q Analysis

09 Operation Results Trend

10 Revenues Breakdown

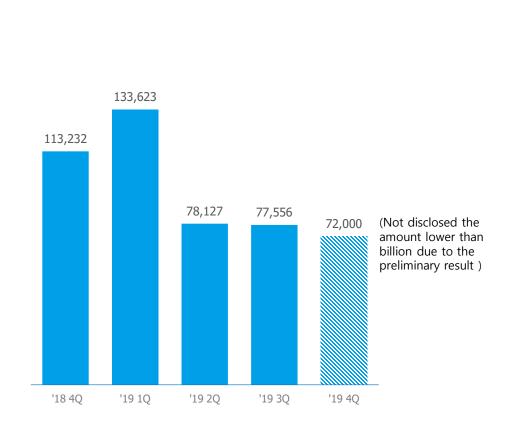


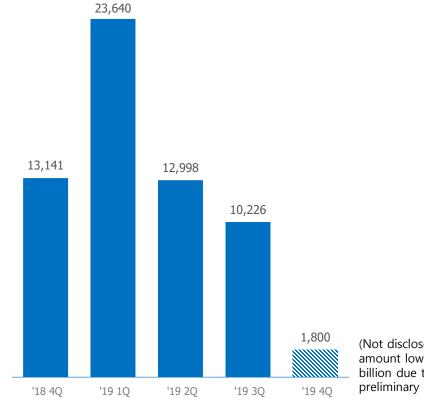
# **Operation Results Trend**

(In Million of KRW)

Revenues (4Q 2019 Preliminary)







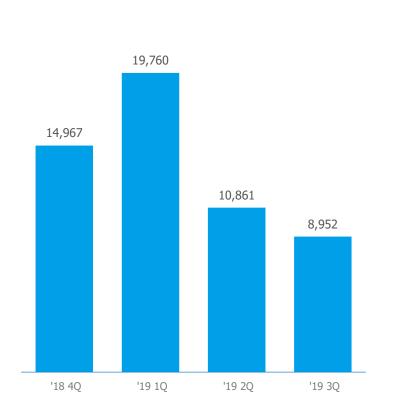
(Not disclosed the amount lower than billion due to the preliminary result )



(In Million of KRW)

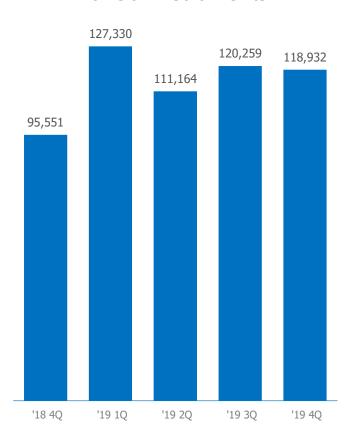
# **Operation Results Trend**

Net Profit



(Not disclosed since it is before closing 4Q 2019)

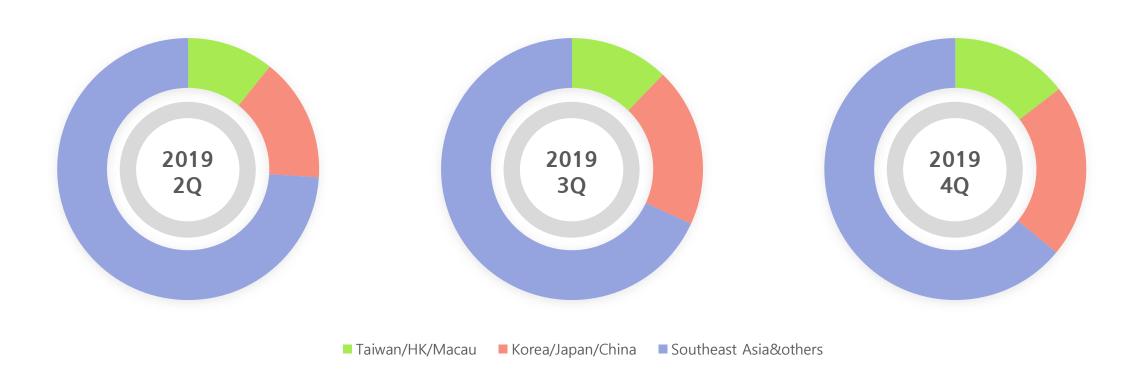
# Cash and Short-term Financial Instruments





## Revenues Breakdown

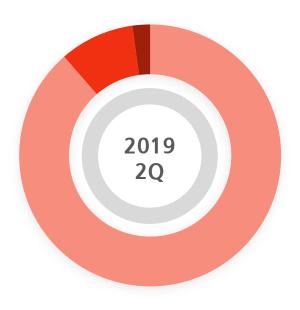
### **Cumulative Breakdown (by Region)**

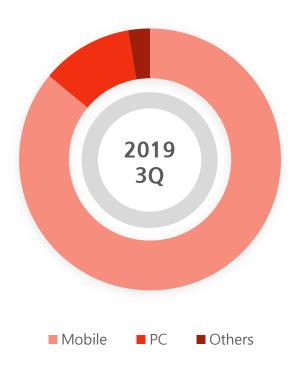


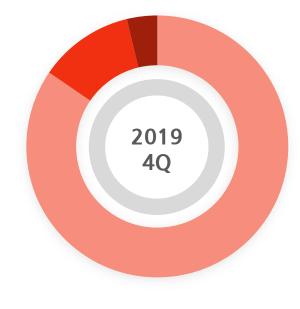


## Revenues Breakdown

### **Cumulative Breakdown (By Game Platforms)**







# 2020 Gravity Outlook

- 11 2020 Major Upcoming Launchings
- 12 Global Market Strategy



# 2020 Major Upcoming Launchings

Platform	Game	Plan	Schedule	Market
PC	Ragnarok Zero	Additional launching	2020	TBD
PC	Ragnarok Crusade: Midgard Chronicles (MMORPG)	New launch	2020	Korea
Mobile	Ragnarok Origin (MMORPG)	New launch	3Q 2020	Korea
Mobile	Ragnarok X: Next Generation (MMORPG)	New launch	2H 2020	Taiwan/Hong Kong/Macau
Makila	Degravals Testing (CDDC)	Additional launching	Feb 2020	Taiwan/Hong Kong/Macau
Mobile	Ragnarok Tactics (SRPG)	Additional launching	2Q 2020	Korea
Mobile	The Lost Memories: a Song of Valkyrie (Story RPG)	New launch	2020	TBD
Mobile	Ragnarok: Spear of Odin (MORPG)	New launch	2020	TBD
HTML5	Ragnarok H5 (Ragnarok Frontier) (Idle RPG)	Additional launching	Mar 2020	Indonesia



# **Global Market Strategy**



#### **Strategic Plans for Global Market**

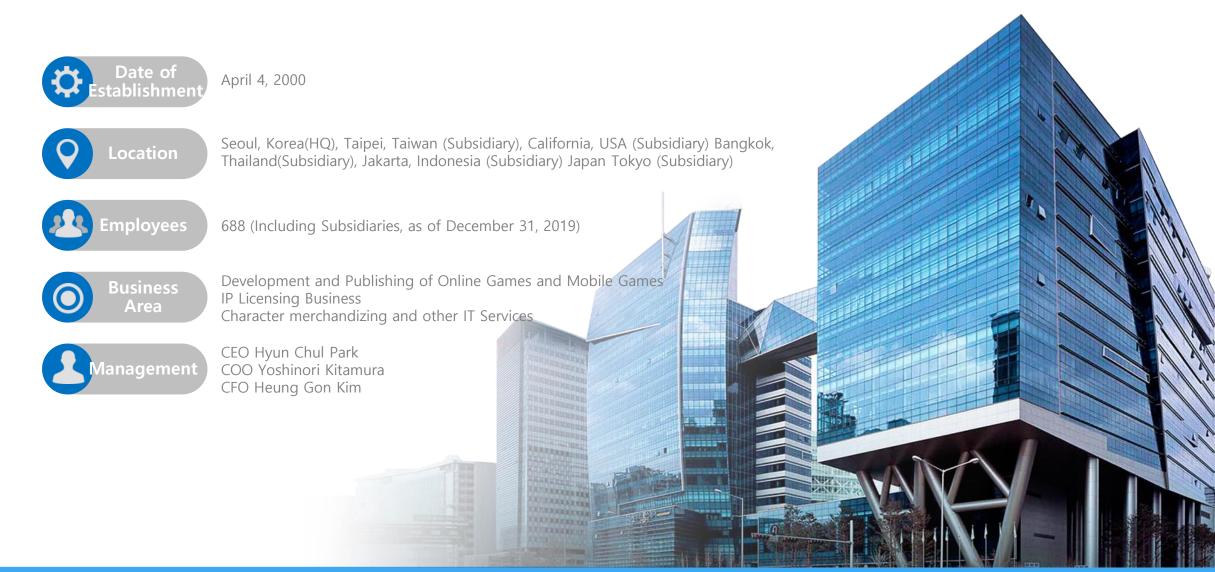
- Targeting Southeast Asia markets with various games based on RO IP through subsidiaries in Thailand and Indonesia
- Expand the game service to Myanmar, Cambodia, and Laos
- Global business targeting more than 90 countries along with Ragnarok IP
   → Expansion and build-up
- Obtain growth engine through opportunity to find a new business

# **Exhibits**

- 01 Company Overview
- 02 Subsidiaries



# **Company Overview**





### Subsidiaries



#### Gravity Game Arise Co., Ltd

Game Service in Japan



#### Gravity Communications Co., Ltd.

Strategical Planning for Asian Markets



#### Gravity Game Tech Co., Ltd

- IP Licensing Business
- Online/Mobile Game Service in Thailand



#### Gravity Interactive, Inc.

- Steam Service
- Operation of warpportal.com
- Global Mobile Game Service
- Global Online Game Service

Gravity Interactive, Inc.



**Gravity Co., Ltd.** 

#### Gravity Game Link Co., Ltd

- IP Licensing Business
- Online/Mobile Game Service in Indonesia

Gravity Game Tech Co., Ltd

Gravity Communications Co., Ltd.

#### **NEO CYON**

#### NeoCyon, Inc.

- Mobile Games Development
- Mobile Game Service in Korea
- B2B IT Service

# Gravity Co., Ltd. NeoCyon, Inc. Gravity Game Link Co., Ltd

Gravity Game Arise Co., Ltd.

#### **Gravity Co., Ltd.**

- Online and Mobile Game Development
- Ragnarok Online Service in Korea
- Online and Mobile Game Service in Korea
- IP Licensing Business
- Global Business Planning and Marketing



Game Portal Site: GnJoy.com





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# THANK YOU

Gravity along with Ragnarok,
We are dedicated to grow as a Global Leading Game Company

